

Revenue Cycle Management (RCM) Outsourcing for Healthcare Companies

- Zero Upfront Investment
- Improve Revenue Realization
- Shorten Accounts Receivable (AR) Cycles
- Reduce RCM Operating Cost Immediately



End-to-End RCM Services

ThoughtFocus brings deep healthcare revenue cycle expertise to deliver comprehensive RCM services for complex provider environments. Our engagement model leverages experienced RCM teams and **AI-enabled workflows** to improve billing accuracy, accelerate collections, and reduce the cost of running RCM operations. We manage RCM operations across the complete revenue cycle, including:

- Medical coding and documentation support
- Charge capture and validation
- Claim creation, submission, and correction
- Payer follow-ups and correspondence
- Denial management and appeals
- Auditing and revenue integrity reviews
- Accounts receivable management

How We Deliver

Managed services ownership

We deliver Revenue Cycle Management through a managed services outsourcing model with clear accountability for day-to-day RCM operations and defined business outcomes.

Dedicated RCM delivery teams

RCM operations are transitioned into experienced ThoughtFocus delivery teams responsible for execution across the revenue cycle, while remaining aligned to your existing systems, workflows, and governance structure.

AI-enabled execution within operations

AI-enabled workflows are applied within RCM operations to improve billing accuracy, identify missed revenue opportunities, and align claims to payer-specific requirements, without requiring changes to existing platforms.

Improved claim quality and AR performance

Stronger claim quality and payer alignment reduce denials and rework, accelerating reimbursement timelines and shortening accounts receivable cycles.

Key Benefits



Aligned to Your Culture

We align our RCM delivery teams to each client's operating standards, communication norms, and performance expectations.

The culture-aligned delivery improves collaboration, reduces friction in issue resolution, and supports consistent quality across billing, payer interactions, and accounts receivable management.



Increased Revenue Realization

We help providers capture revenue that is commonly missed due to documentation gaps, coding variance, and payer-specific requirements, improving overall billing completeness.



Shorter AR Cycles

By improving claim quality and payer alignment upstream, we reduce denials and rework, accelerating reimbursement and improving cash flow velocity.



Lower RCM Operating Costs

Optimized staffing models, standardized processes, and embedded automation reduce manual effort and deliver sustained operating cost reduction.

Learn More

Scan to explore how our RCM outsourcing model delivers guaranteed savings.

