

Secure Credit Card Transactions And Credit Management

Within the aerospace parts replacement world, many end-user customers choose to purchase their expendable parts on a corporate credit card.

For customers who may not have the ability to process credit card charges, or who may just want to off-load this burden, ThoughtFocus can also manage the financial transaction on their behalf. The ThoughtFocus credit and credit card solution offers:

- A much more attractive rate than typical eCommerce merchant accounts
- Multiple levels of service and flexible pricing provide protection in a highly competitive aftermarket parts marketplace
- White label or customer-branded credit card transaction function
- Availability of programs with blended rates, tiered rates as well as Interchange-Plus rate structures suitable for different business models and transaction volumes
- Multiple levels of service and flexible pricing, providing protection in a highly competitive aftermarket parts marketplace
- Pre-approved purchase limits, designated by account or as a general rule

Loyalty Inspired Credit Management

ThoughtFocus can turn your returns-for-credit into a loyalty program that will keep customers coming back to you for repeat orders. For our clients who have difficulty managing returns or issuing and managing credits, we have devised a "sticky" solution that keeps customers purchasing products with you as they "buy down" their credit balance. We make managing credit easy for you and your customers. Additionally, the ThoughtFocus Customer Loyalty

Program solution will allow clients to:

- Offer key customers individualized credit and services based on their volume of business (managed via the eCommerce platform, if desired)
- Manage partner and consignee programs
- Incorporate automated reporting to consignors and their third-party material providers

The ThoughtFocus Commitment

ThoughtFocus offers a broad range of integrated sales and support services that helps resources-constrained clients meet the challenge of growing their revenue. Our client-focused solutions, backed by a thorough understanding of the aerospace and defense marketplace, afford you incomparable value across the serviceable parts spectrum.

From rotatable parts harvesting at teardown to expendables and consumables, from inspection and certification/documentation to inventory management and surplus parts marketing and sales, ThoughtFocus stands ready to advise, lead or support your aircraft parts sales effort in whatever way necessary.

When time to market is critical, budgets are tight, resources are already committed or costs are spiraling out of control, let ThoughtFocus help you maximize your business opportunities.



Product Delivery

- We offer a global footprint with domestic and offshore capabilities and facilities for industrial engineering, software development, and hardware design and manufacturing .You can leverage our capabilities to extend your product and service lines, optimize costs,tap additional expert resources,and adapt to a fluid global industry
- We offer you the flexibility to scale operations to meet mission-critical requirements, while enhancing and sustaining existing product lines

About us



ThoughtFocus helps forward-looking companies and organizations in the financial services, manufacturing, and higher education/public services sectors innovate and achieve a better future faster. ThoughtFocus' innovative and cutting-edge technology solutions enable its customers to deploy new capabilities faster, deliver better user experiences, and drive operating efficiencies. We do this through executional excellence and mitigating the risk of change. With headquarters in the U.S., the Company has more than 2,100 employees in locations spread across five countries.

For more information, please visit the company website www.thoughtfocus.com.

